



Business Development Associate

Description

Black River Logistics Ltd stands as a leading trucking company nestled in Winnipeg, Manitoba. We pride ourselves on our reputation as one of Canada's most trusted logistics service providers, built upon a steadfast dedication to excellence.

Duties

1. Assist in Market Research: Conduct research to identify potential clients and market trends, providing valuable insights for our business development strategies.
2. Support Lead Generation: Collaborate with the sales team to generate leads through various channels, including online research and networking events.
3. Assist in Proposal Preparation: Participate in the development of proposals and presentations for potential clients, showcasing our services and solutions.
4. Contribute to Client Communications: Engage with clients via email and phone to address inquiries, provide information, and maintain positive relationships.
5. Participate in Team Meetings: Attend team meetings to discuss project updates, share ideas, and contribute to

Closing Date

June 30, 2024

Categories

Business, Finance and Administration

Employer

Black River Logistics Ltd.

Location

Inkster

Address

71 Clover Dr Winnipeg, R0h 1E0

Job Type

Full-time

Education Level

College

Wage

\$18.00 - \$35.00

the overall growth strategy of the company.

Qualification

1. Currently enrolled in a RRC undergraduate or graduate program.
2. Strong communication and interpersonal skills.
3. Excellent research abilities with attention to detail.
4. Ability to work independently and collaboratively in a fast-paced environment.
5. Proficiency in Microsoft Office Suite and online research tools.

Email

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