

Export Sales Manager

Bodafide Auto Ltd. was founded on March 14, 2014, and it is now located at 15 Dielmann Dr, Headingley, MB, CANADA, R4H 0A1. We select quality used vehicles, especially carrying a wide variety of Classic and Sports models, for Canadian and American customers. We are devoted to providing high-quality service to help customers select used vehicles and assist them in applying for financing aid to afford their loved cars.

Currently, we are looking for an experienced candidate for our Export Sales Manager position. The candidate will need to lead the existing sales team to expand our international marketing from the U.S to other countries. Meanwhile, the candidate needs to develop our local business, especially in minority communities.

Job Title: Export Sales Manager

NOC: 0601

Wage: \$52 to \$58 per hour, plus a bonus, depending on previous experience.

Terms of Employment: full-time; permanent position; working hours: 40 hours per week

The main job duties for this position include but are not limited to:

- Work with the rest of management to set marketing and sale strategy;
- Set up sales goals for each employee in the department;
- Enforce and improve department policy;
- Establish new and maintain current relationships with business and client;
- Plan and implement international market expansion;
- Plan, direct and evaluate the performance of the sales department;
- Hire, train, and coach new employees;
- Coordinate domestic and international shipping and delivery;
- Make decisions when executive management members are not available;
- Other assigned duties.

The right candidate should have:

- Minimum bachelor's degree in Business;
- Minimum five years of sales and management experience;
- Previous working experience in automobile, international trade, and e-commerce is a great asset;
- Knowing a second language in Ukrainian, Mandarin, Cantonese, Korean or Philippine languages is a great asset.

- Valid driver's license clean driving record

All interested candidates, please email your cover letter and resume to administration@bodafide.ca.

We encourage and appreciate all interested candidates to apply, but only selected applicants will be contacted.